

# SURPRIS

INVITATION

# INGLY

AUSTRIAN LIFE SCIENCE FORUM | B2B MEETINGS

# INGENIOUS



Please join the Embassy of Austria Commercial Section on

**Tuesday, October 17<sup>th</sup> 2017**

for the Austrian Life Science Forum at the

**Four Seasons Hotel**

## Agenda

- 10:30am Welcome Presentation “Life Science Industry and Business Opportunities in Austria”, by Life Science Austria (LISA)  
followed by Q&A
- 11:00am Austrian Company Introductions
- 11:30am Networking Lunch Buffet
- 12:30pm End of Event

**Individual B2B meetings** can be arranged upon request from 8:00 – 10:00am. Please contact Mrs. Yim, Young Jin at 02-732-7330 for further information.  
To attend the event, **RSVP** is required at [seoul@advantageaustria.org](mailto:seoul@advantageaustria.org) by October 10, 2017. Registration is on a first come, first served basis and space is limited.

## Austrian Companies & Organisations Available for B2B Meetings

### Company / Organization



<http://www.it-salzburg.bilfinger.com/en/biotech-pharma/>

### Company Profile

Established in 1955, Bilfinger Industrietechnik Salzburg is a partner to companies in the biotechnology and pharmaceuticals industry, handling pipe engineering for pharmaceuticals and biotechnology companies but also engineering, assembling and installing of apparatus and full-scale plant equipment on a turn-key basis.

### Business Opportunities

Wanted: Customers

(References: Novartis, Boehringer, Baxter, Bayer, Genzyme, etc.)



<http://www.gamma-capital.com/>

GCP is an investor in young technology firms and is actively involved in the expansion and development of their business. GCP advises founders, investors and other shareholders in the value optimization and realisation of their shares. The portfolio includes the life-science firms:

- Eucodis Bioscience, Vienna – Protein and enzyme engineering
- The Siesta Group, Vienna – Services for the development of CNS medicines
- CNSystems Medizintechnik, Graz – systems for non-invasive measurement of cardiovascular dynamics

Wanted:

- Fine chemicals manufacturers who wish to expand in the biocatalysis sector.
- Pharmaceutical and biotech firms that are engaged in the clinical development of CNS-drugs EEG, PSG or actigraphy.
- Non-invasive haemodynamics – regional distribution partners and product developers seeking OEM components



<https://www.fh-campuswien.ac.at/en/>

With more than 6,000 students, FH Campus Wien is the largest university of applied sciences in Austria. FH Campus Wien offers more than 60 Bachelor and Master degree programs in seven departments.

The academic Biotechnology Section, based in Austria's Top Life Science Cluster, the 'Vienna BioCenter', provides students with the expertise to become specialists in medical biotechnology. In the Master degree program 'Molecular Biotechnology', the students complete a nine to twelve month internship in form of a research project at a national or international university or biotech company.

Wanted: Master students internships, Biotechnology Section

In order to offer Master students internships in Korea, FH Campus Wien would like to establish partnerships with universities and pharmaceutical companies. Further, the recruitment of students from Korea is also of interest for the degree program.



<http://www.lisavienna.at/>

LISAvienna contributes to the advancement of life sciences in Vienna. It is a joint life science platform on behalf of the Austrian Federal Ministry of Science, Research and Economy and the City of Vienna.

LISAvienna supports innovative biotech, pharmaceutical and medical technology companies in Vienna that develop and market new products, services and processes. The platform links these companies with development partners and key customers.

- Information & Consulting:
- Networking & Matching
- Expertise
- Marketing



<http://www.mycoplasma.cc/>

Mycoplasma Biosafety Services is a biotechnology company and the technological market leader in the niche market for Mycoplasma testing as a quality control measure in biopharmaceutical production processes. The company is a qualified provider of services for the detection, control and prevention of Mycoplasma contamination and quality assured products.

- Wanted: Joint Venture Partners
- Mycoplasma testing
  - Quality assurance in pharmaceutical production
  - Distribution partners for Mycoplasma reference standards and culture media in East Asia
  - Licensing agreements for the local production and distribution of culture media



Christian SOSCHNER  
(Life Science Advisory)

<https://www.linkedin.com/in/christian-soschner-91aa1332>

Mr. Soschner is a business executive with broad experience in business development, leadership, M&A, financing and communication. He worked for over 25 years in the life science and pharma industry and in IT, developing and improving business models. For the last 12 years, he focused as a CFO on funding and organizing life science companies, as well as structuring deals with the pharmaceutical industry.

- Connecting with Korean investors in life sciences
- Hospital representatives to discuss clinical trials
- Pharmaceutical companies focusing on liver diseases